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**Analysis of LSC Level 3 and above
LSC supply in Greater Manchester**

Retail and Commercial Enterprise

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Commissioned from:

**MANCHESTER
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FOR GREATER MANCHESTER

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1 Introduction, Methodology and Structure

Manchester Enterprises (ME) was commissioned by the Greater Manchester Strategic Alliance (GMSA) in March 2007 to undertake an analysis of 2005/06 Learning and Skills Council (LSC) provision of Level 3 and above qualifications within Greater Manchester. This report is one of seven, each of which look at provision in one of the following LSC sector subject areas:

- Health, public services and care
- Agriculture, horticulture and the animal care
- Construction, planning and the built environment
- Information and communication technology
- Retail and commercial enterprise
- Arts, media and publishing
- Business, administration and the law

This report focuses on provision in the Retail and Commercial enterprise sector subject area.

ME used Level 3+ supply data for qualifications delivered by Greater Manchester institutions obtained from the LSC's 2005/6 Individualised Learner Record. This data provides a detailed picture of LSC Level 3+ supply, allowing analysis by:

- course title;
- level of qualification;
- mode of delivery (e.g. full-time, part-time); and
- institution/provider.

It should be noted that there will be some cases of double counting within the data caused by learners undertaking more than one course (for example, when a student takes two or more AS Levels) although, due to the complexities of the qualifications framework, it is not possible to easily quantify the impact of this on individual skills outcomes. Further, the data excludes non-LSC funded Level 3+ data (such as that delivered via Greater Manchester's Higher Education Institutions). Therefore the report provides results which should be interpreted as being broadly indicative of current supply but not a precise measure of future skills outcomes.

The remainder of the report is structured as follows:

- **Types of qualifications offered in Retail and Commercial enterprise.** This section examines which institutions had provision in Retail and Commercial enterprise in 2005/6,

what type of provision this was (e.g. National Certificate, National Diploma, 'A' Level), and whether the mode of delivery was full-time or part-time

- **Geographical distribution of Retail and Commercial enterprise provision.** This section examines the provision in terms of the number of learners, level of qualification, and institutional and geographical 'hotspots'.
- **Level 3 Qualifications offered in Retail and Commercial enterprise.** This section analyses the Level 3 supply data in some detail, looking specifically at the major qualifications/courses offered in terms of the location and the mode of delivery.
- **Level 4+ Qualifications offered in Retail and Commercial enterprise.** This final section analyses the Level 4+ supply data in some detail, looking specifically at the major qualifications/courses offered in terms of the location and the mode of delivery.

2 Results

2.1 Types of qualifications offered in Retail and Commercial enterprise

Figure 1 (overleaf) shows that 15 institutions in Greater Manchester offer courses at Level 3 and above in Retail and commercial enterprise. The table shows provision broken down by the number in full-time and part-time learning (if no figures are shown then the institution had no provision for that qualification in 2005/06). Numbers shown in Figure 1 will not sum to those shown in Figure 2, as Figure 1 excludes records that do not constitute a full qualification (such as NVQ/GNVQ units) and records that cannot be assigned to a specific qualification outcome (such as unspecified approved external qualification).¹ Numbers in Figure 1 are intended for information only as they involve a certain amount of subjective judgement. Therefore, when quoting figures, wherever possible please use numbers from Figure 2 which are taken directly from the LSC's ILR.

In terms of types of qualification offered, Hopwood Hall College has the greatest variety of provision with courses leading to six different qualifications. The most commonly offered qualification was a NVQ Level 3 (offered by 13 providers to a total of 766 full-time and 208 part-time students), followed by a Level 3 diploma (offered by eight providers to 592 full-time and 369 part-time students).

¹

For example, records that have been excluded from this section include:

- *Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C; and*
- *Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C*

Figure 1 Greater Manchester institutions with provision in Retail and Commercial enterprise, 2005-2006

NAME OF PROVIDER	TYPE OF PROVISION																								
	Advanced Certificate		Technical Award		National Award		National Certificate		National Diploma		NVQ Level 3		A Level		Certificate (Level 3)		Diploma (Level 3)		Higher Prof. Diploma		HNC		HND		
	F	P	F	P	F	P	F	P	F	P	F	P	F	F	F	P	F	P	F	P	F	P	F	P	
Colleges																									
Aquinas College													28	0											
Bolton Community College											47	1							7	0					
Bury College											57	9			23	34	74	12							
City College Manchester									48	0	71	19			5	51	66	54							
Hopwood Hall College	2	2			16	2			5	0	39	5			0	48	22	4							
Manchester College Of Arts And Technology			26	371			4	0	6	0	24	7													
North Area College							0	4	43	39	37	19					49	38							
Pendleton College											53	0			0	25	68	13							
Salford College											29	20			36	0	47	20							
South Trafford College							4	0	17	0	153	59			80	150	49	54							
Stockport College							16		12		43	0			6	73	33	1							
Tameside College							1		70		68	13			1	78	10	113			0	2	1	0	
The Oldham College											56	10			47	63	106	50							
Wigan And Leigh College									8	0	89	35			63	13	68	10							
Others																									
Economic Solutions Limited											0	11													
TOTAL	2	2	26	371	16	2	25	4	209	39	766	208	28	0	261	535	592	369	7	0	0	2	1	0	

Definitions of the qualifications offered are as follows:

Advanced Certificate:

Designed to give Managers and Supervisors the skills to effectively manage their business through a combination of training and self-study.

Technical Award:

The technical award is designed as an introduction to the knowledge and understanding required by those working, or aspiring to work, in residential estate agency or new home sales. It covers the law and practice of estate agency and new home sales in England and Wales [.] and is based on a syllabus derived from the National Occupational Standards (NOS) for Sale of Residential Property.

National Award:

A practical, work-related course, this is the lower level BTEC or equivalent qualification. Learning is conducted through completion of projects and assignments that are based on realistic workplace situations, activities and demands. It is equivalent to one 'A' level.

National Certificate:

A practical, work-related course, this is the mid level BTEC or equivalent qualification. Learning is conducted through completion of projects and assignments that are based on realistic workplace situations, activities and demands. It is equivalent to two 'A' levels.

National Diploma:

A practical, work-related course, this is the higher-level BTEC or equivalent. Learning is conducted through completion of projects and assignments that are based on realistic workplace situations, activities and demands. It is equivalent to three 'A' levels.

NVQ Level 3:

National Vocational Qualifications (NVQs) are work-related qualifications designed for progression to work in specific industries. There are five levels, ranging from Foundation Skills (Level 1) to Chartered, Professional and Senior Management Occupations (Level 5). The first three levels can be studied at 16, but the other two require more experience. NVQ Level 3 is equivalent to two 'A' levels.

'A' Level:

Advanced Subsidiary/Advanced Level (AS Level/'A' Level) certificates are offered in a wide variety of subjects, some of which are more vocational in nature. A full 'A' level is made up of six units: three AS units in the first year and a further three units called A2 in the second year.

Most students take three or four AS subjects in the first year and carry three on as A2 subjects in the second year to gain full 'A' levels.

Certificate (Level 3):

A vocational qualification equivalent to NVQ level 3.

Diploma (Level 3)

A vocational qualification equivalent to NVQ level 3.

Higher Professional Diploma (Level 4+):

A high-level vocational qualification designed for those already working at a senior level within the subject field.

HNC:

Higher National Certificates (HNCs) normally take two years to complete and are the equivalent to the first year of a bachelor's degree. They are offered in many subject areas and are normally vocationally related.

HND:

Higher National Diplomas (HNDs) take two years to complete and are equivalent to the first two years of a bachelor degree. HND courses are more vocational than degree courses and often contain more practical work than theory. The entry requirements are different to degrees, normally requiring one A level or its equivalent.

2.2 Geographical distribution of Retail and commercial enterprise provision

Figure 2 (below) shows learner numbers by institution, the level of qualification undertaken and the mode of study.

- There were a total number of 3,784 courses delivered at Level 3 and above in Greater Manchester in 2005/6 of which almost all (98% or 3,723) were at Level 3.
- The largest providers in terms of number of learners was South Trafford College (630), followed by MANCAT (438) and City College Manchester (399). However, six other colleges had provision of over 200 students in this sector subject area. The mode of provision was split roughly in half between full-time and part-time (1,861 full-time courses were delivered at Level 3 and above compared to 1,923 part-time courses).
- The overwhelming majority (83% or 51 learners) of the small amount of provision at Level 4, 5 or higher was delivered by Stockport College.

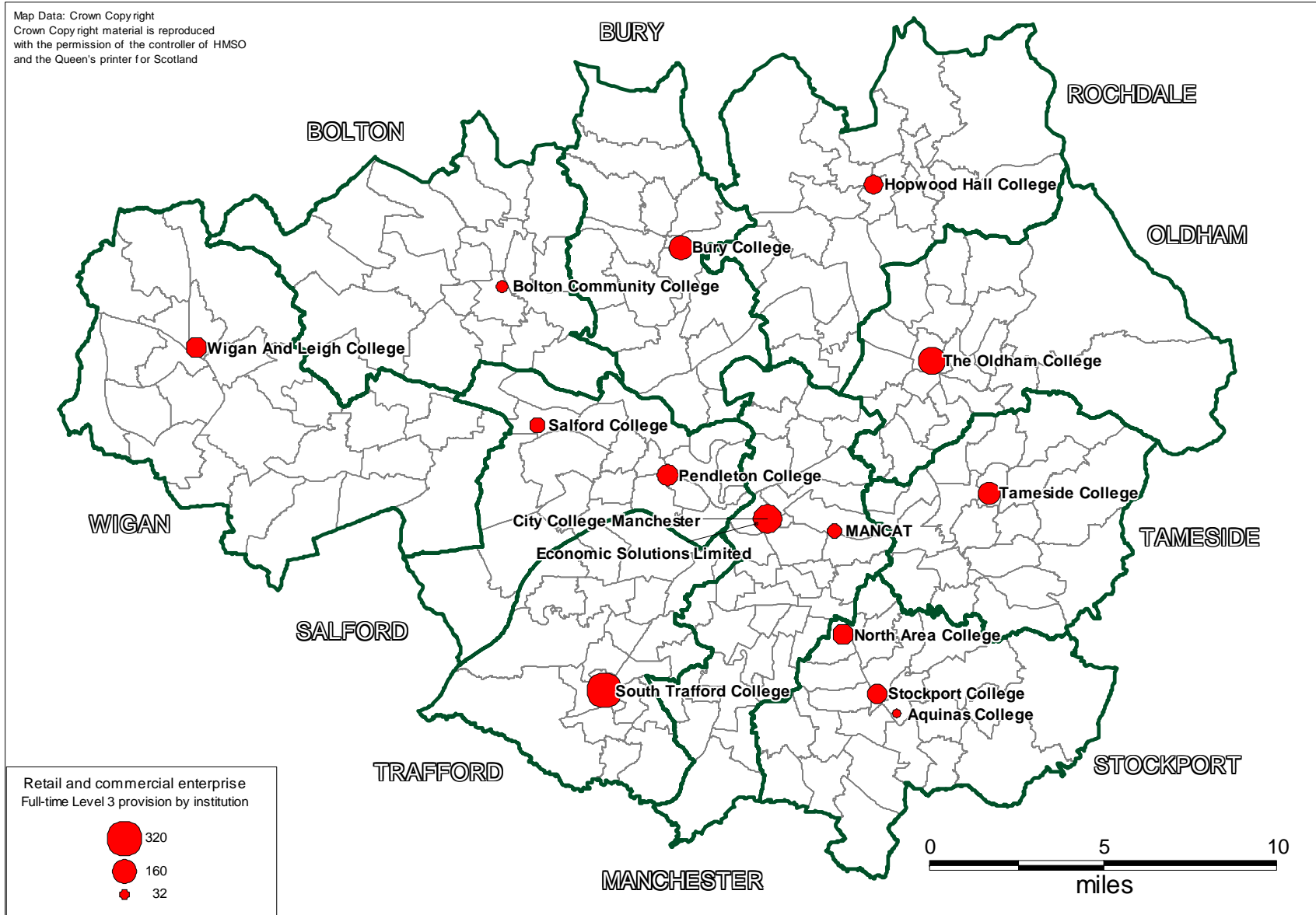
Figure 2: Retail and Commercial enterprise learner numbers by institution and level of qualification, 2005-2006

NAME OF PROVIDER	Level of qualification								
	Level 3			Level 4, 5 or higher			Total		
Colleges	FT	PT	Total	FT	PT	Total	FT	PT	Total
Aquinas College	28	0	28	0	0	0	28	0	28
Bolton Community College	48	12	60	7	0	7	55	12	67
Bury College	154	56	210	0	0	0	154	56	210
City College Manchester	215	184	399	0	0	0	215	184	399
Hopwood Hall College	105	94	199	0	0	0	105	94	199
Manchester College Of Arts And Technology	60	378	438	0	0	0	60	378	438
North Area College	129	100	229	0	0	0	129	100	229
Pendleton College	130	39	169	0	0	0	130	39	169
Salford College	76	118	194	0	0	0	76	118	194
South Trafford College	319	311	630	0	0	0	319	311	630
Stockport College	110	74	184	0	51	51	110	125	235
Tameside College	150	204	354	1	2	3	151	206	357
The Oldham College	209	123	332	0	0	0	209	123	332
Wigan And Leigh College	120	166	286	0	0	0	120	166	286
Others									
Economic Solutions Limited	0	11	11	0	0	0	0	11	11
TOTAL ALL PROVIDERS	1853	1870	3723	8	53	61	1861	1923	3784

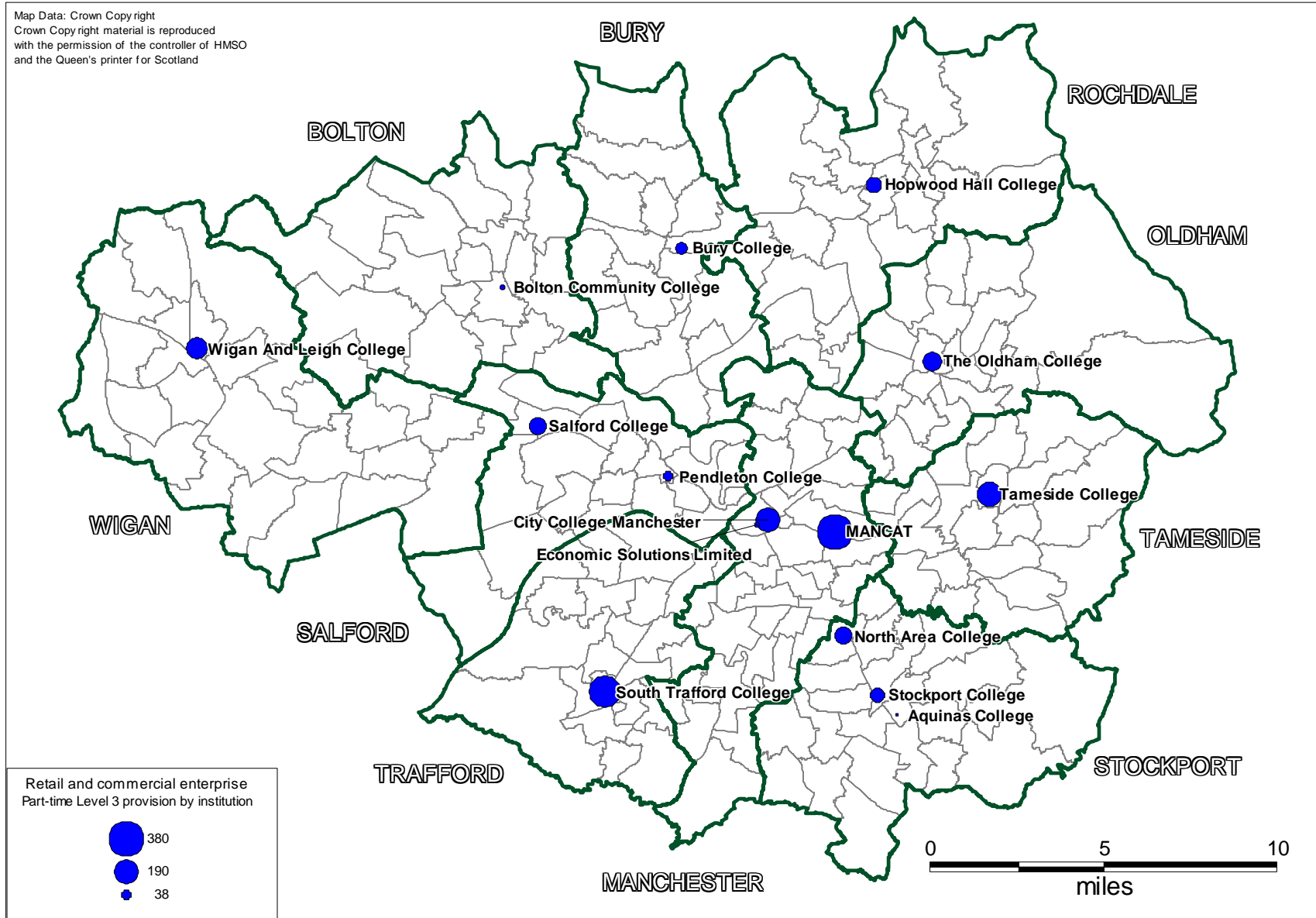
The four maps overleaf show the geographical spread of provision as described in Figure 2.

Maps 1 and 2 show that the distribution of both full-time and part-time Level 3 provision across Greater Manchester is fairly evenly distributed. Maps 3 and 4 show the small amount of Level 4 provision is concentrated a small number of providers .

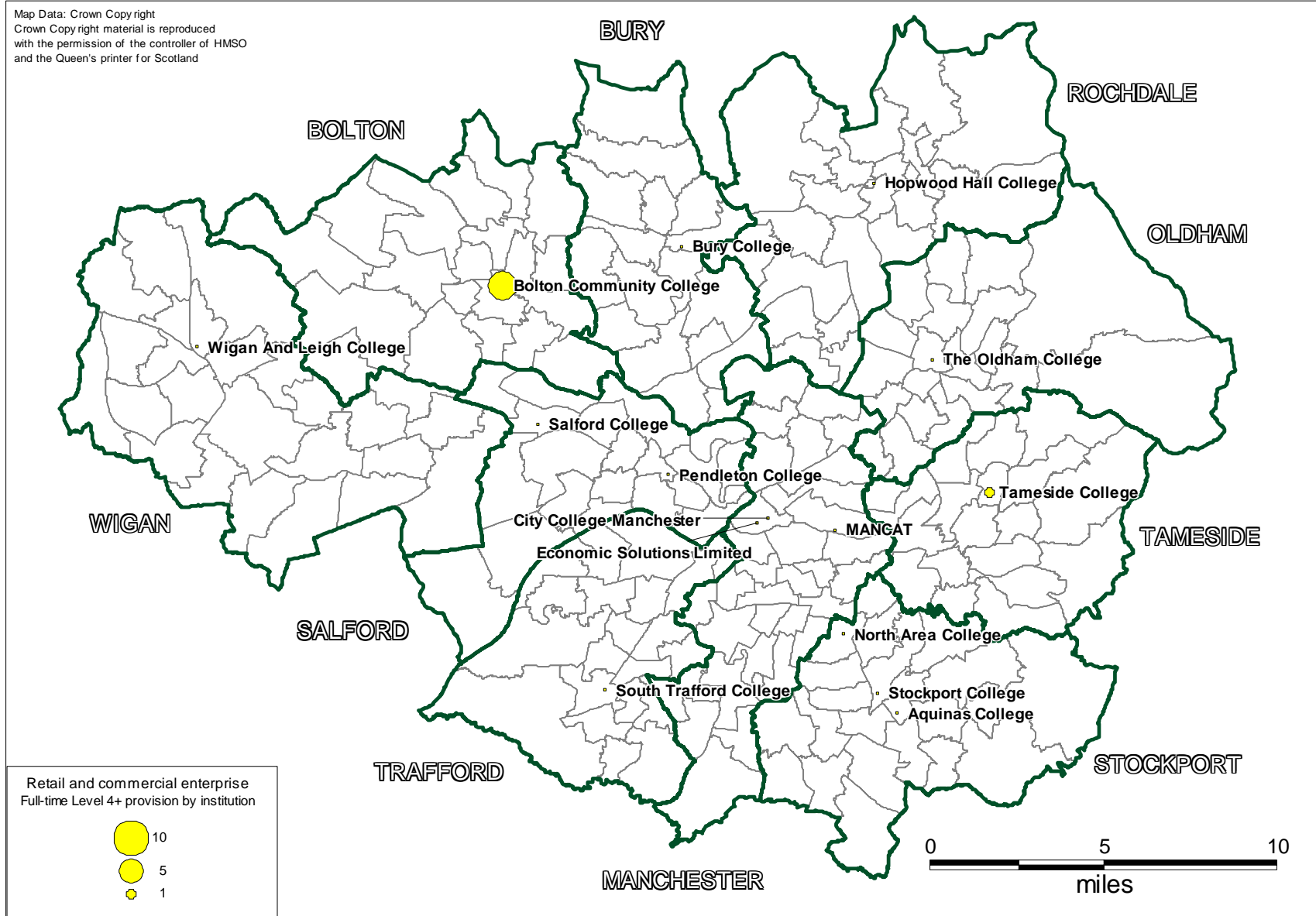
Map 1: Geographical distribution of full-time Level 3 LSC provision in Retail and commercial enterprise by location of institution



Map 2 Geographical distribution of part-time Level 3 LSC provision in Retail and commercial enterprise by location of institution

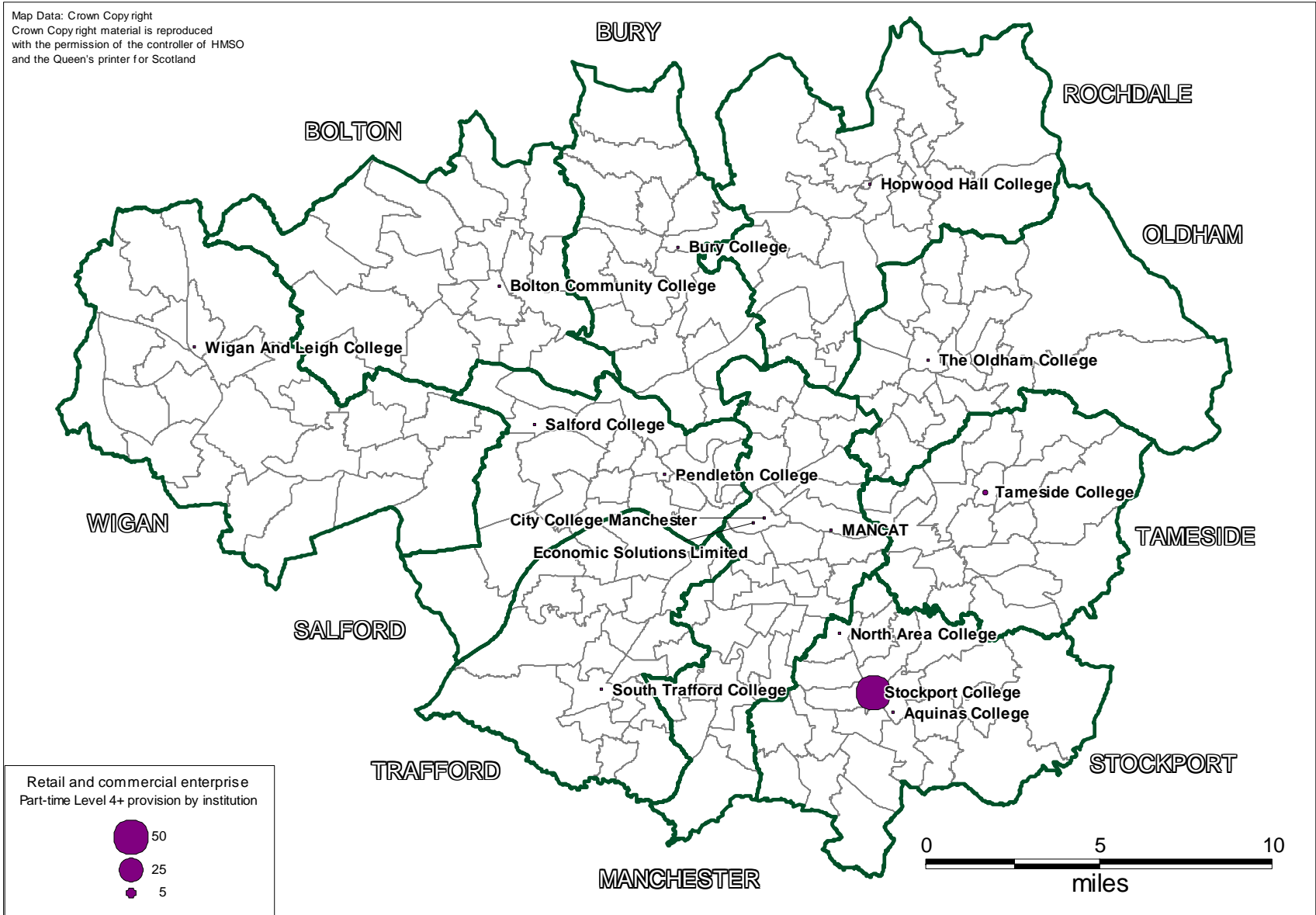


Map 3 Geographical distribution of full-time Level 4 LSC provision in Retail and commercial enterprise by location of institution



Map 4 Geographical distribution of part-time Level 4 LSC provision in Retail and commercial enterprise by location of institution

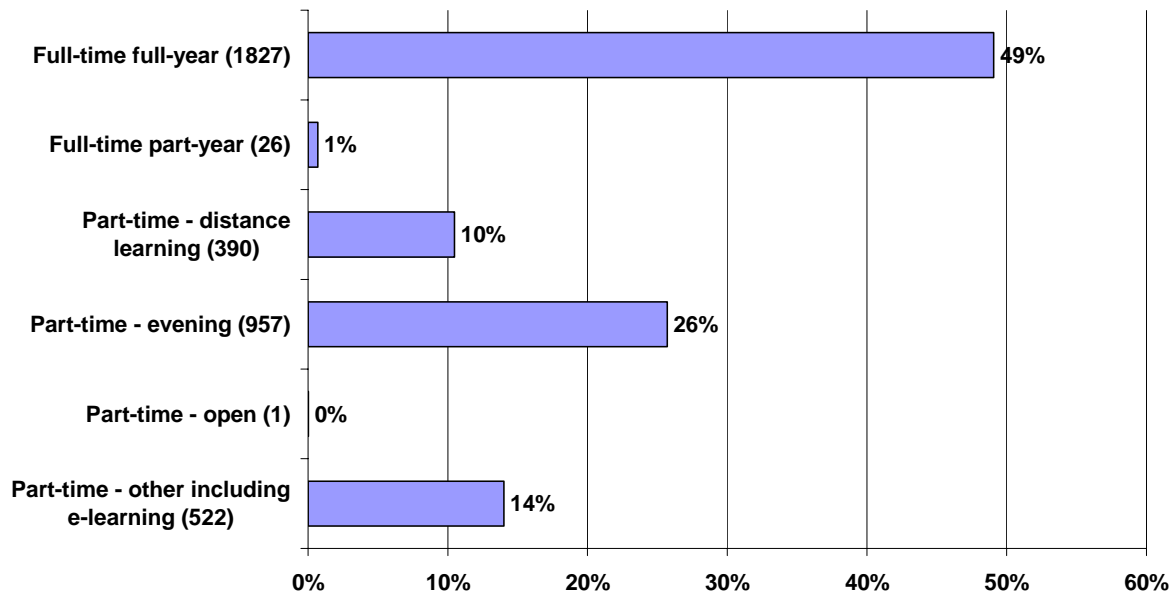
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2.3 Level 3 Qualifications offered in Retail and Commercial enterprise

Figure 3 provides a breakdown of the mode of study for Level 3 qualifications in Retail and commercial enterprise delivered in Greater Manchester in 2005/6. The most common mode of delivery was full-time for a full year which accounted for 49% of all provision (1827 learners), followed by part-time evening (26% or 957 learners), other part-time (including e-learning) (14% or 522), and part-time distance learning (10% or 390).

Figure 3 Level 3 Retail and commercial enterprise provision by mode of study (number of courses shown in brackets)

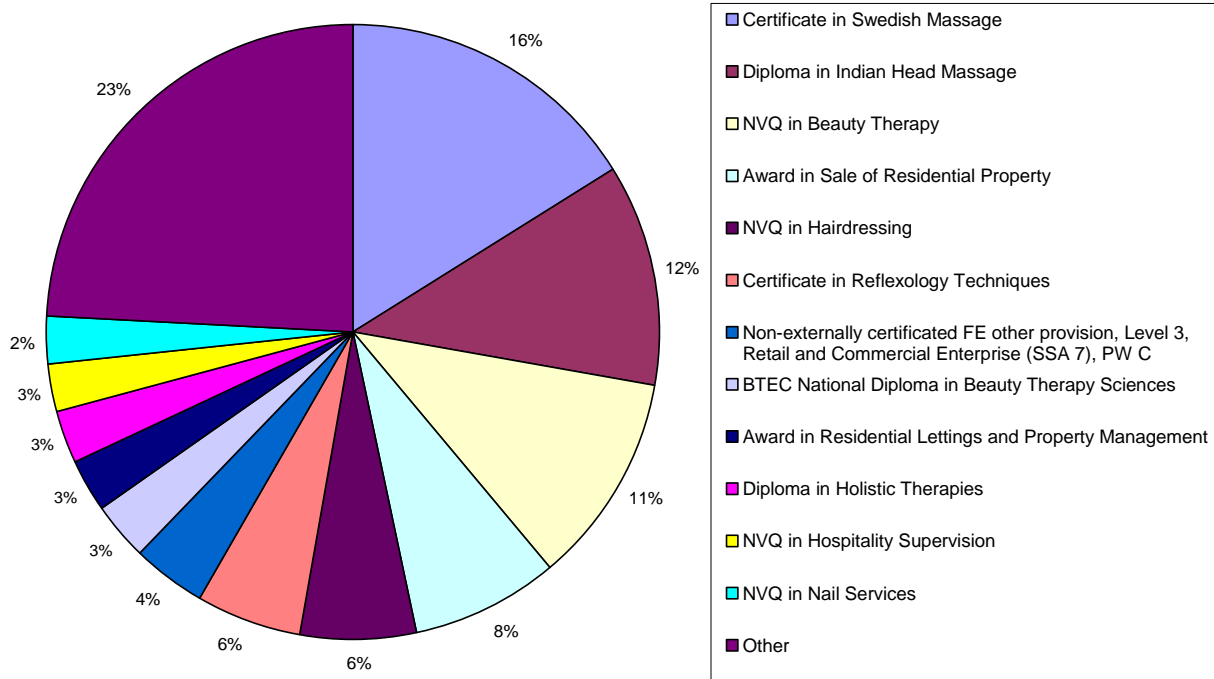


A total of 53 different courses and qualifications were offered in Retail and commercial enterprise in 2005/6 at Level 3 (see Annex 3 for a full list). Figure 4 shows the qualifications with the largest provision at Level 3 in Greater Manchester. These were:

- Certificate in Swedish Massage (608 learners);
- Diploma in Indian Head Massage (447 learners);
- NVQ in Beauty Therapy (416 learners);
- Award in Sale of Residential Property (293 learners); and
- NVQ in Hairdressing (230 learners).

In addition, a significant proportion of delivery at Level 3 in this sector subject area (23% or 915 learners) was spread amongst 41 courses with fewer than 80 participants across Greater Manchester (shown as 'other' in Figure 4).

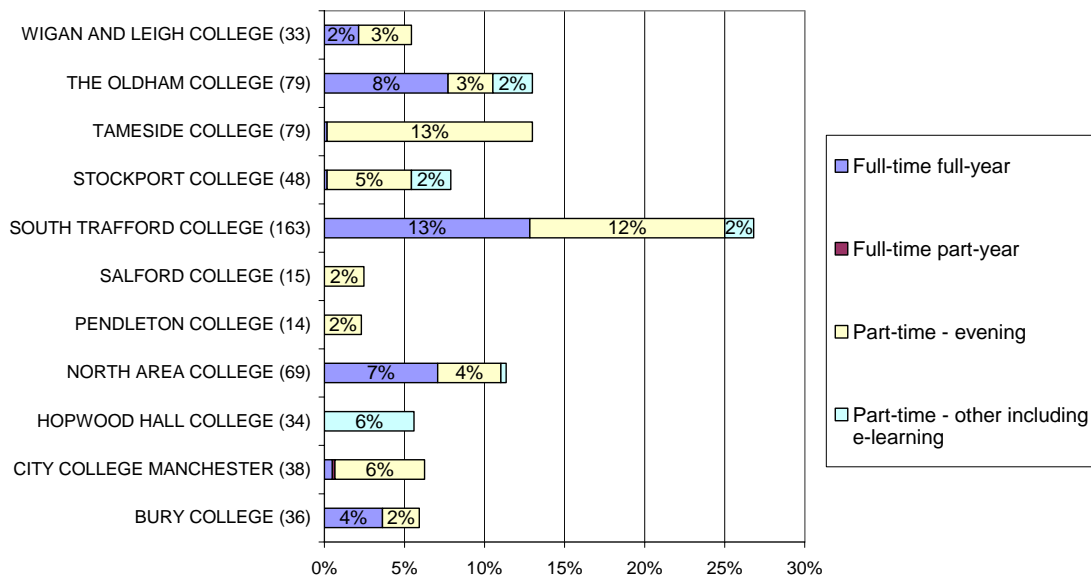
Figure 4 Key Level 3 qualifications as a proportion of total Retail and commercial enterprise Level 3 provision



Certificate in Swedish Massage was the course with the highest level of provision in Retail and commercial enterprise at Level 3. Figure 5 shows that:

- It was delivered solely by 11 institutions
- Two-thirds of provision was in four colleges: South Trafford College (27% or 163 learners), Tameside College (13% or 79 learners), The Oldham College (13% or 79 learners) and North Area College (11% or 69 learners).
- It was primarily delivered as part-time evening – 53% (322 learners) studied this way. A third of learners (34% or 208) studied this course full-time for a full-year.

Figure 5 Certificate in Swedish Massage by institution and mode of delivery



Diploma in Indian Head Massage has the next highest level of delivery at Level 3 in this sector subject area. Figure 6 shows that:

- It was delivered across 11 institutions:
- There were concentrations of delivery at Tameside College (75 learners), Salford College (67 learners) and Wigan and Leigh College (55 learners)
- This course was predominantly delivered part-time in the evening (48% or 216 learners) and as full-time for a full year (39% or 173 learners)

Figure 6 Diploma in Indian Head Massage provision by institution and mode of delivery

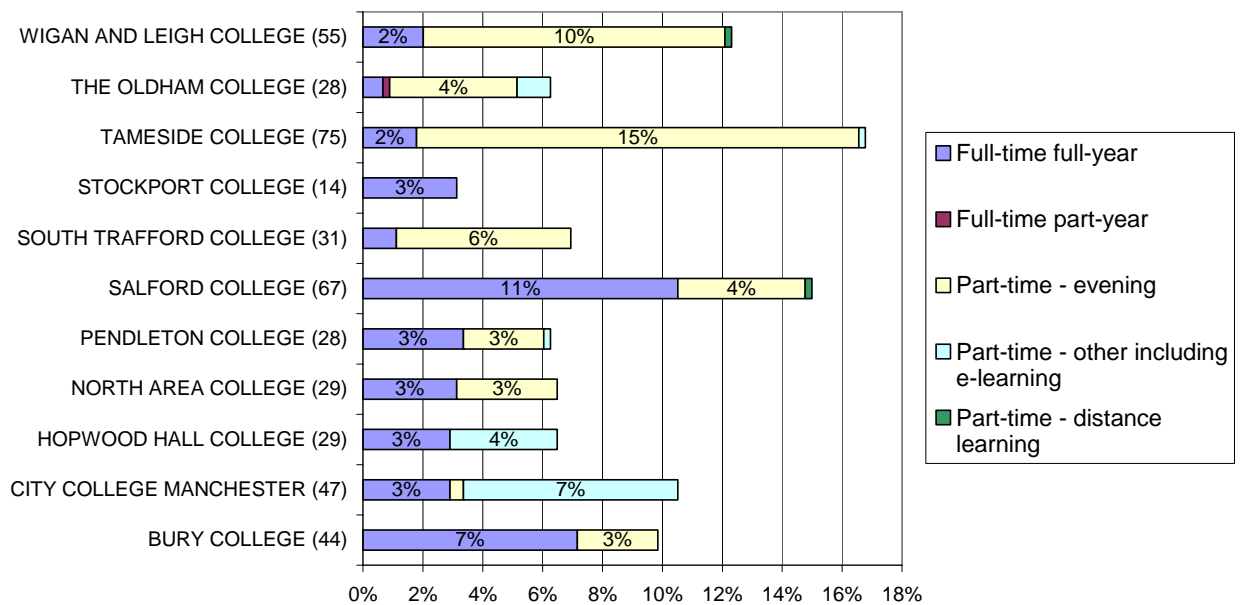
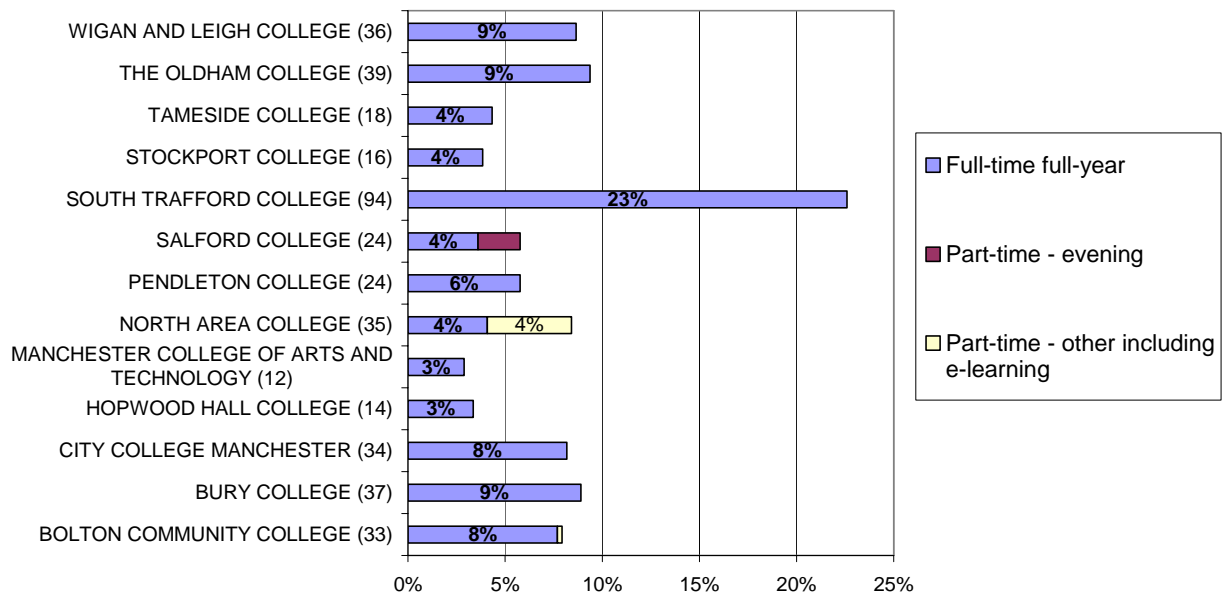


Figure 7 shows for provision in **NVQ in Beauty Therapy** that:

- It was delivered in 13 institutions, with a particular concentration in South Trafford College (94 learners)
- There were also concentrations of delivery at The Oldham College (39 learners), Bury College (37 learners), and Wigan and Leigh College (36 learners)
- It was almost exclusively delivered as full-time for a full year (93% or 388 learners). Of the remaining 28 learners, 19 studied this through other part-time (including e-learning) and 9 studied it as part-time evening.

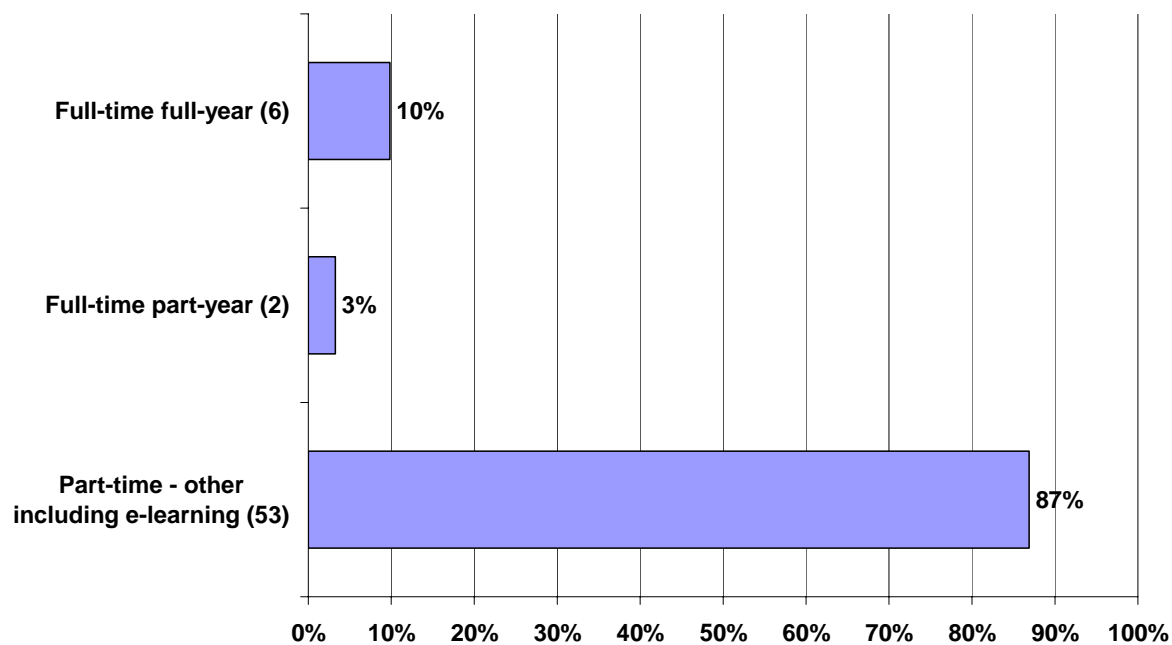
Figure 7 NVQ in Beauty Therapy provision by institution and mode of delivery



2.4 Level 4+ Qualifications offered in Retail and commercial enterprise

Figure 8 provides a breakdown of the mode of study for Level 4 and above qualifications in Retail and commercial enterprise delivered in Greater Manchester in 2005/6. In contrast to Level 3 provision, the most common mode of delivery was part-time other including e-learning (87% or 53) followed by full-time for a full year (10% or 6) and full-time for part of a year (3% or 2).

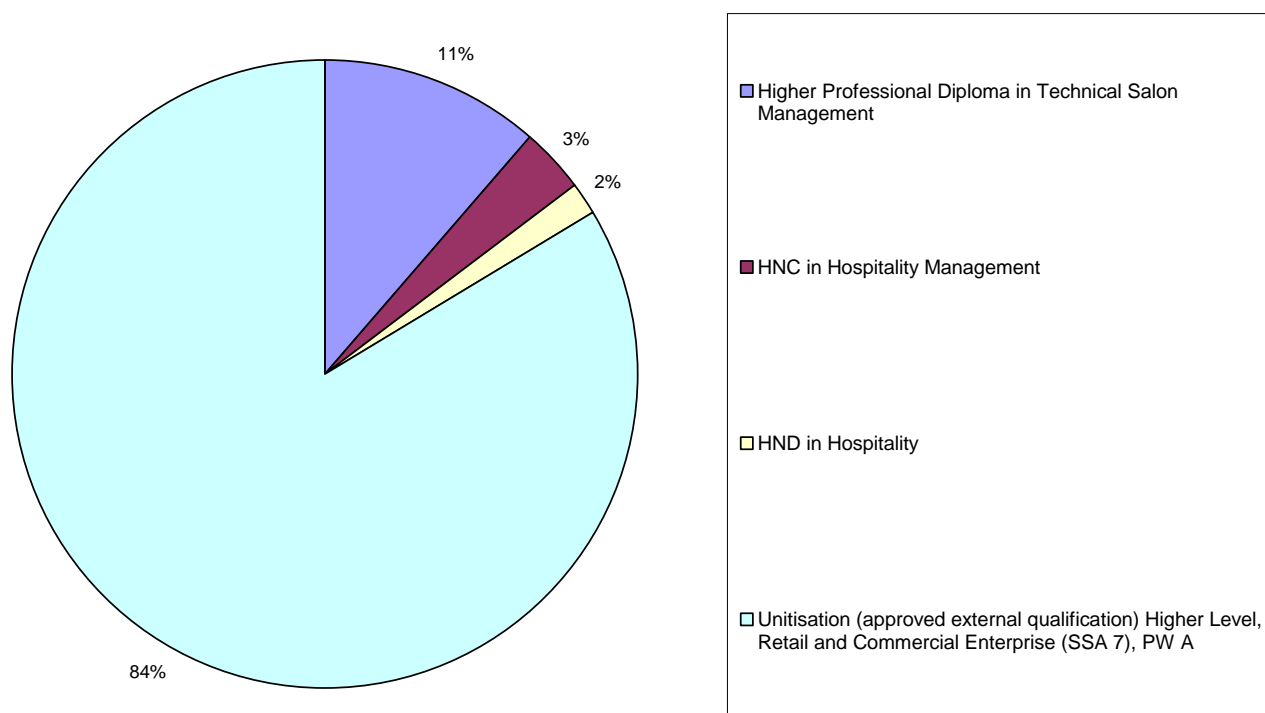
Figure 8 Level 4 Retail and commercial enterprise provision by mode of study (number of courses shown in brackets)



A total of 4 different courses and qualifications were offered in Retail and commercial enterprise in 2005/6 at Level 4+ (see Annex 3 for a full list). Figure 9 shows these courses at Level 4 and above in Greater Manchester. These were:

- Unitisation (approved external qualification) Higher Level, Retail and Commercial Enterprise (SSA 7), PW A (51 learners)
- Higher Professional Diploma in Technical Salon Management (7 learners)
- HNC in Hospitality Management (2 learner)
- HND in Hospitality (1 learner)

Figure 9 Key Level 4 qualifications as a proportion of total Retail and commercial enterprise Level 4 provision



Unitisation (approved external qualification) Higher Level, Retail and Commercial Enterprise (SSA 7), PW A was the course with the most provision in this sector subject area. It was exclusively delivered by Stockport College as part-time other (including e-learning).

Higher Professional Diploma in Technical Salon Management was delivered solely by Bolton Community College. Of the seven learners, 5 were full-time for a full year and 2 were full-time for part of a year.

HNC in Hospitality Management and **HND in Hospitality** were both delivered solely by Tameside College.

3 Annex 1: Background LSC data, 2005-2006: Retail and commercial Enterprise Sorted by Provider

Learning Aim	Course Title	Level	Mode	Provider	Number of learners
00260036	GCE A2 Level Home Economics	L 3	Full-time full-year	Aquinas College	6
1000614X	GCE AS Level Home Economics	L 3	Full-time full-year	Aquinas College	22
10041618	NVQ in Beauty Therapy	L 3	Full-time full-year	Bolton Community College	32
10041618	NVQ in Beauty Therapy	L 3	Part-time - other inc. e-learning	Bolton Community College	1
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Full-time full-year	Bolton Community College	4
10032459	NVQ in Hairdressing	L 3	Full-time full-year	Bolton Community College	9
10024293	NVQ in Hospitality Supervision	L 3	Full-time full-year	Bolton Community College	2
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Full-time full-year	Bolton Community College	1
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - evening	Bolton Community College	9
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - other inc. e-learning	Bolton Community College	2
10029266	Higher Professional Diploma in Technical Salon Management	L4+	Full-time full-year	Bolton Community College	5
10029266	Higher Professional Diploma in Technical Salon Management	L4+	Full-time part-year	Bolton Community College	2
10052513	Certificate in Reflexology Techniques	L 3	Full-time full-year	Bury College	1
10052513	Certificate in Reflexology Techniques	L 3	Part-time - evening	Bury College	20
10052525	Certificate in Swedish Massage	L 3	Full-time full-year	Bury College	22
10052525	Certificate in Swedish Massage	L 3	Part-time - evening	Bury College	14
10052562	Diploma in Anatomy and Physiology	L 3	Full-time full-year	Bury College	9
10052641	Diploma in Body Massage	L 3	Full-time full-year	Bury College	22
10052586	Diploma in Holistic Therapies	L 3	Full-time full-year	Bury College	11
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	Bury College	32
10052550	Diploma in Indian Head Massage	L 3	Part-time - evening	Bury College	12
10041618	NVQ in Beauty Therapy	L 3	Full-time full-year	Bury College	37
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Full-time full-year	Bury College	5
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Part-time - other inc. e-learning	Bury College	5

Q1026022	NVQ in Food Service Advanced Craft	L 3	Full-time full-year	Bury College	1
Q1026022	NVQ in Food Service Advanced Craft	L 3	Full-time part-year	Bury College	1
10032459	NVQ in Hairdressing	L 3	Full-time full-year	Bury College	8
10032459	NVQ in Hairdressing	L 3	Part-time - evening	Bury College	1
10032459	NVQ in Hairdressing	L 3	Part-time - other inc. e-learning	Bury College	3
10024293	NVQ in Hospitality Supervision	L 3	Full-time full-year	Bury College	5
ZUNA307A	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW A	L 3	Part-time - open	Bury College	1
10018657	BTEC National Diploma in Beauty Therapy Sciences	L 3	Full-time full-year	City College Manchester	48
10052513	Certificate in Reflexology Techniques	L 3	Full-time full-year	City College Manchester	1
10052513	Certificate in Reflexology Techniques	L 3	Part-time - evening	City College Manchester	5
10052513	Certificate in Reflexology Techniques	L 3	Part-time - other inc. e-learning	City College Manchester	12
10052525	Certificate in Swedish Massage	L 3	Full-time full-year	City College Manchester	3
10052525	Certificate in Swedish Massage	L 3	Full-time part-year	City College Manchester	1
10052525	Certificate in Swedish Massage	L 3	Part-time - evening	City College Manchester	34
10014950	Diploma for Pastry Cooks and Patisseries	L 3	Part-time - other inc. e-learning	City College Manchester	11
10052562	Diploma in Anatomy and Physiology	L 3	Full-time full-year	City College Manchester	13
10052562	Diploma in Anatomy and Physiology	L 3	Part-time - other inc. e-learning	City College Manchester	1
10052586	Diploma in Holistic Therapies	L 3	Full-time full-year	City College Manchester	15
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	City College Manchester	13
10052550	Diploma in Indian Head Massage	L 3	Part-time - evening	City College Manchester	2
10052550	Diploma in Indian Head Massage	L 3	Part-time - other inc. e-learning	City College Manchester	32
10052537	Diploma in Non-Medical Nutritional Advice	L 3	Full-time full-year	City College Manchester	8
10052537	Diploma in Non-Medical Nutritional Advice	L 3	Part-time - evening	City College Manchester	2
10052537	Diploma in Non-Medical Nutritional Advice	L 3	Part-time - other inc. e-learning	City College Manchester	4
10052628	Diploma in Theatrical and Media Make-Up	L 3	Full-time full-year	City College Manchester	17
10052628	Diploma in Theatrical and Media Make-Up	L 3	Part-time - evening	City College Manchester	1
10052628	Diploma in Theatrical and Media Make-Up	L 3	Part-time - other inc. e-learning	City College Manchester	1
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Full-time full-year	City College Manchester	15
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Full-time part-year	City College Manchester	1
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - distance learning	City College Manchester	1
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - evening	City College Manchester	46
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - other inc. e-learning	City College Manchester	13

10047529	NVQ in Beauty Therapy	L 3	Full-time full-year	City College Manchester	34
10032459	NVQ in Hairdressing	L 3	Full-time full-year	City College Manchester	35
10032459	NVQ in Hairdressing	L 3	Full-time part-year	City College Manchester	2
10032459	NVQ in Hairdressing	L 3	Part-time - other inc. e-learning	City College Manchester	11
10021048	NVQ in Retail Operations	L 3	Part-time - other inc. e-learning	City College Manchester	8
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Full-time full-year	City College Manchester	6
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Full-time part-year	City College Manchester	3
10021140	NVQ in Distribution, Warehousing and Storage Operations	L 3	Part-time - other inc. e-learning	Economic Solutions Limited	8
10032459	NVQ in Hairdressing	L 3	Part-time - other inc. e-learning	Economic Solutions Limited	1
10021127	NVQ in Retail Operations	L 3	Part-time - other inc. e-learning	Economic Solutions Limited	2
Z9V1307C	Additional 1 NVQ/GNVQ unit, Level 3, PW C, Retail and Commercial Enterprise (SSA 7)	L 3	Full-time full-year	Hopwood Hall College	10
Z9V3307A	Additional 3 NVQ/GNVQ units, Level 3, PW A, Retail and Commercial Enterprise (SSA 7)	L 3	Full-time full-year	Hopwood Hall College	11
10035266	Advanced Certificate in Licensed Hospitality	L 3	Full-time full-year	Hopwood Hall College	2
10035266	Advanced Certificate in Licensed Hospitality	L 3	Part-time - evening	Hopwood Hall College	2
10030438	BTEC National Award in Retail	L 3	Full-time full-year	Hopwood Hall College	16
10030438	BTEC National Award in Retail	L 3	Part-time - other inc. e-learning	Hopwood Hall College	2
10015589	BTEC National Diploma in Hospitality Supervision	L 3	Full-time full-year	Hopwood Hall College	5
10052549	Certificate in Aromatherapy Massage	L 3	Part-time - other inc. e-learning	Hopwood Hall College	14
10052525	Certificate in Swedish Massage	L 3	Part-time - other inc. e-learning	Hopwood Hall College	34
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	Hopwood Hall College	13
10052628	Diploma in Theatrical and Media Make-Up	L 3	Full-time full-year	Hopwood Hall College	9
10052628	Diploma in Theatrical and Media Make-Up	L 3	Part-time - other inc. e-learning	Hopwood Hall College	4
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - evening	Hopwood Hall College	2
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - other inc. e-learning	Hopwood Hall College	18
10041618	NVQ in Beauty Therapy	L 3	Full-time full-year	Hopwood Hall College	14
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Part-time - other inc. e-learning	Hopwood Hall College	1
10032459	NVQ in Hairdressing	L 3	Full-time full-year	Hopwood Hall College	4
10032459	NVQ in Hairdressing	L 3	Part-time - other inc. e-learning	Hopwood Hall College	3
10024293	NVQ in Hospitality Supervision	L 3	Full-time full-year	Hopwood Hall College	12
10053852	NVQ in Professional Cookery	L 3	Full-time full-year	Hopwood Hall College	9
10053852	NVQ in Professional Cookery	L 3	Part-time - other inc. e-learning	Hopwood Hall College	1

ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - other inc. e-learning	Hopwood Hall College	13
10026757	Award in Residential Lettings and Property Management	L 3	Full-time full-year	MANCAT	4
10026757	Award in Residential Lettings and Property Management	L 3	Full-time part-year	MANCAT	2
10026757	Award in Residential Lettings and Property Management	L 3	Part-time - distance learning	MANCAT	98
10026769	Award in Sale of Residential Property	L 3	Full-time full-year	MANCAT	10
10026769	Award in Sale of Residential Property	L 3	Full-time part-year	MANCAT	10
10026769	Award in Sale of Residential Property	L 3	Part-time - distance learning	MANCAT	273
10015590	BTEC National Certificate in Hospitality Supervision	L 3	Full-time full-year	MANCAT	4
10015589	BTEC National Diploma in Hospitality Supervision	L 3	Full-time full-year	MANCAT	6
10041618	NVQ in Beauty Therapy	L 3	Full-time full-year	MANCAT	12
10032459	NVQ in Hairdressing	L 3	Full-time full-year	MANCAT	12
10024293	NVQ in Hospitality Supervision	L 3	Part-time - evening	MANCAT	1
10024293	NVQ in Hospitality Supervision	L 3	Part-time - other inc. e-learning	MANCAT	4
10053852	NVQ in Professional Cookery	L 3	Part-time - other inc. e-learning	MANCAT	2
10052513	Certificate in Reflexology Techniques	L 3	Part-time - evening	North Area College	13
10052525	Certificate in Swedish Massage	L 3	Full-time full-year	North Area College	43
10052525	Certificate in Swedish Massage	L 3	Part-time - evening	North Area College	24
10052525	Certificate in Swedish Massage	L 3	Part-time - other inc. e-learning	North Area College	2
10014950	Diploma for Pastry Cooks and Patisseries	L 3	Full-time full-year	North Area College	9
10014950	Diploma for Pastry Cooks and Patisseries	L 3	Part-time - other inc. e-learning	North Area College	1
10052604	Diploma in Epilation	L 3	Full-time full-year	North Area College	1
10052586	Diploma in Holistic Therapies	L 3	Full-time full-year	North Area College	18
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	North Area College	14
10052550	Diploma in Indian Head Massage	L 3	Part-time - evening	North Area College	15
10052550	Diploma in Indian Head Massage	L 3	Part-time - other inc. e-learning	North Area College	16
10052574	Diploma in Reflexology	L 3	Full-time full-year	North Area College	7
10052574	Diploma in Reflexology	L 3	Part-time - evening	North Area College	2
10052574	Diploma in Reflexology	L 3	Part-time - other inc. e-learning	North Area College	4
10018529	National Certificate for Licensees	L 3	Part-time - other inc. e-learning	North Area College	4
1004307X	NVQ in Beauty Therapy	L 3	Full-time full-year	North Area College	17
1004307X	NVQ in Beauty Therapy	L 3	Part-time - other inc. e-learning	North Area College	18
10032319	NVQ in Hairdressing	L 3	Full-time full-year	North Area College	15
10032319	NVQ in Hairdressing	L 3	Part-time - other inc. e-learning	North Area College	1
10023136	NVQ in Hospitality Supervision	L 3	Full-time full-year	North Area College	5
10052513	Certificate in Reflexology Techniques	L 3	Part-time - evening	Pendleton College	11

10052525	Certificate in Swedish Massage	L 3	Part-time - evening	Pendleton College	14
10052562	Diploma in Anatomy and Physiology	L 3	Full-time full-year	Pendleton College	10
10052641	Diploma in Body Massage	L 3	Full-time full-year	Pendleton College	10
10052586	Diploma in Holistic Therapies	L 3	Full-time full-year	Pendleton College	15
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	Pendleton College	15
10052550	Diploma in Indian Head Massage	L 3	Part-time - evening	Pendleton College	12
10052550	Diploma in Indian Head Massage	L 3	Part-time - other inc. e-learning	Pendleton College	1
10052537	Diploma in Non-Medical Nutritional Advice	L 3	Full-time full-year	Pendleton College	13
10052574	Diploma in Reflexology	L 3	Full-time full-year	Pendleton College	5
1004307X	NVQ in Beauty Therapy	L 3	Full-time full-year	Pendleton College	24
10032459	NVQ in Hairdressing	L 3	Full-time full-year	Pendleton College	22
10024293	NVQ in Hospitality Supervision	L 3	Full-time full-year	Pendleton College	7
ZUNA307B	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW B	L 3	Full-time full-year	Pendleton College	9
ZUNA307B	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW B	L 3	Part-time - evening	Pendleton College	1
10052549	Certificate in Aromatherapy Massage	L 3	Part-time - evening	Salford College	3
10052549	Certificate in Aromatherapy Massage	L 3	Part-time - other inc. e-learning	Salford College	8
10052513	Certificate in Reflexology Techniques	L 3	Part-time - evening	Salford College	10
10052525	Certificate in Swedish Massage	L 3	Part-time - evening	Salford College	15
10025248	Diploma in Indian Head Massage	L 3	Full-time full-year	Salford College	47
10025248	Diploma in Indian Head Massage	L 3	Part-time - distance learning	Salford College	1
10025248	Diploma in Indian Head Massage	L 3	Part-time - evening	Salford College	19
1004307X	NVQ in Beauty Therapy	L 3	Full-time full-year	Salford College	15
1004307X	NVQ in Beauty Therapy	L 3	Part-time - evening	Salford College	9
10032459	NVQ in Hairdressing	L 3	Full-time full-year	Salford College	14
10032459	NVQ in Hairdressing	L 3	Part-time - evening	Salford College	11
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - other inc. e-learning	Salford College	42
C9V1309C	Additional 1 NVQ/GNVQ unit, Level 3, PW C, area of learning 9	L 3	Full-time full-year	South Trafford College	13
10015590	BTEC National Certificate in Hospitality Supervision	L 3	Full-time full-year	South Trafford College	4
10015589	BTEC National Diploma in Hospitality Supervision	L 3	Full-time full-year	South Trafford College	17
10052513	Certificate in Reflexology Techniques	L 3	Full-time full-year	South Trafford College	2
10052513	Certificate in Reflexology Techniques	L 3	Part-time - evening	South Trafford College	53
10052513	Certificate in Reflexology Techniques	L 3	Part-time - other inc. e-learning	South Trafford College	11
10052525	Certificate in Swedish Massage	L 3	Full-time full-year	South Trafford College	78
10052525	Certificate in Swedish Massage	L 3	Part-time - evening	South Trafford College	74

10052525	Certificate in Swedish Massage	L 3	Part-time - other inc. e-learning	South Trafford College	11
10052641	Diploma in Body Massage	L 3	Full-time full-year	South Trafford College	10
10018335	Diploma in Holistic Body Therapies	L 3	Full-time full-year	South Trafford College	27
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	South Trafford College	5
10052550	Diploma in Indian Head Massage	L 3	Part-time - evening	South Trafford College	26
1002587X	Diploma in Spa Treatments	L 3	Full-time full-year	South Trafford College	2
1002587X	Diploma in Spa Treatments	L 3	Full-time part-year	South Trafford College	1
1002587X	Diploma in Spa Treatments	L 3	Part-time - evening	South Trafford College	2
1002587X	Diploma in Spa Treatments	L 3	Part-time - other inc. e-learning	South Trafford College	6
10052136	Diploma in Stone Therapy Massage	L 3	Full-time full-year	South Trafford College	4
10052136	Diploma in Stone Therapy Massage	L 3	Part-time - evening	South Trafford College	20
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Full-time full-year	South Trafford College	1
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - evening	South Trafford College	17
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - other inc. e-learning	South Trafford College	29
00230027	Nutrition and Weight Management Certificate	L 3	Part-time - evening	South Trafford College	1
10041618	NVQ in Beauty Therapy	L 3	Full-time full-year	South Trafford College	94
Q1051479	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Full-time full-year	South Trafford College	14
Q1051479	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Part-time - other inc. e-learning	South Trafford College	8
Q1051481	NVQ in Food Preparation and Cooking (Patisserie and Confectionery)	L 3	Full-time full-year	South Trafford College	15
Q1051481	NVQ in Food Preparation and Cooking (Patisserie and Confectionery)	L 3	Part-time - other inc. e-learning	South Trafford College	1
10032459	NVQ in Hairdressing	L 3	Full-time full-year	South Trafford College	12
10032459	NVQ in Hairdressing	L 3	Full-time part-year	South Trafford College	2
10032459	NVQ in Hairdressing	L 3	Part-time - evening	South Trafford College	2
10032459	NVQ in Hairdressing	L 3	Part-time - other inc. e-learning	South Trafford College	3
10023136	NVQ in Hospitality Supervision	L 3	Full-time full-year	South Trafford College	14
10023136	NVQ in Hospitality Supervision	L 3	Full-time part-year	South Trafford College	2
10023136	NVQ in Hospitality Supervision	L 3	Part-time - distance learning	South Trafford College	4
10023136	NVQ in Hospitality Supervision	L 3	Part-time - other inc. e-learning	South Trafford College	41
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Full-time full-year	South Trafford College	2
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L 3	Part-time - evening	South Trafford College	2

10018669	BTEC National Certificate in Beauty Therapy Sciences	L 3	Full-time full-year	Stockport College	16
10018657	BTEC National Diploma in Beauty Therapy Sciences	L 3	Full-time full-year	Stockport College	12
10052513	Certificate in Reflexology Techniques	L 3	Full-time full-year	Stockport College	5
10052513	Certificate in Reflexology Techniques	L 3	Part-time - evening	Stockport College	13
10052513	Certificate in Reflexology Techniques	L 3	Part-time - other inc. e-learning	Stockport College	13
10052525	Certificate in Swedish Massage	L 3	Full-time full-year	Stockport College	1
10052525	Certificate in Swedish Massage	L 3	Part-time - evening	Stockport College	32
10052525	Certificate in Swedish Massage	L 3	Part-time - other inc. e-learning	Stockport College	15
10052586	Diploma in Holistic Therapies	L 3	Full-time full-year	Stockport College	19
10052586	Diploma in Holistic Therapies	L 3	Part-time - other inc. e-learning	Stockport College	1
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	Stockport College	14
10041618	NVQ in Beauty Therapy	L 3	Full-time full-year	Stockport College	16
10032319	NVQ in Hairdressing	L 3	Full-time full-year	Stockport College	13
10041783	NVQ in Nail Services	L 3	Full-time full-year	Stockport College	14
ZUNAH07A	Unitisation (approved external qualification) Higher Level, Retail and Commercial Enterprise (SSA 7), PW A	L4+	Part-time - other inc. e-learning	Stockport College	51
10015590	BTEC National Certificate in Hospitality Supervision	L 3	Full-time full-year	Tameside College	1
10018657	BTEC National Diploma in Beauty Therapy Sciences	L 3	Full-time full-year	Tameside College	52
10015589	BTEC National Diploma in Hospitality Supervision	L 3	Full-time full-year	Tameside College	18
10052525	Certificate in Swedish Massage	L 3	Full-time full-year	Tameside College	1
10052525	Certificate in Swedish Massage	L 3	Part-time - evening	Tameside College	78
10052598	Diploma in Aromatherapy	L 3	Part-time - evening	Tameside College	22
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	Tameside College	8
10052550	Diploma in Indian Head Massage	L 3	Part-time - evening	Tameside College	66
10052550	Diploma in Indian Head Massage	L 3	Part-time - other inc. e-learning	Tameside College	1
10052574	Diploma in Reflexology	L 3	Full-time full-year	Tameside College	2
10052574	Diploma in Reflexology	L 3	Part-time - evening	Tameside College	17
10052628	Diploma in Theatrical and Media Make-Up	L 3	Part-time - evening	Tameside College	7
10041618	NVQ in Beauty Therapy	L 3	Full-time full-year	Tameside College	18
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Full-time full-year	Tameside College	1
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Part-time - evening	Tameside College	1
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Part-time - other inc. e-learning	Tameside College	6
10032459	NVQ in Hairdressing	L 3	Full-time full-year	Tameside College	16
10032459	NVQ in Hairdressing	L 3	Part-time - other inc. e-learning	Tameside College	6

10041783	NVQ in Nail Services	L 3	Full-time full-year	Tameside College	33
00232911	HNC in Hospitality Management	L4+	Part-time - other inc. e-learning	Tameside College	2
00272397	HND in Hospitality	L4+	Full-time full-year	Tameside College	1
10052513	Certificate in Reflexology Techniques	L 3	Part-time - evening	The Oldham College	22
10052513	Certificate in Reflexology Techniques	L 3	Part-time - other inc. e-learning	The Oldham College	9
10052525	Certificate in Swedish Massage	L 3	Full-time full-year	The Oldham College	47
10052525	Certificate in Swedish Massage	L 3	Part-time - evening	The Oldham College	17
10052525	Certificate in Swedish Massage	L 3	Part-time - other inc. e-learning	The Oldham College	15
10052562	Diploma in Anatomy and Physiology	L 3	Full-time full-year	The Oldham College	10
10052562	Diploma in Anatomy and Physiology	L 3	Part-time - distance learning	The Oldham College	10
10052598	Diploma in Aromatherapy	L 3	Full-time full-year	The Oldham College	36
10052598	Diploma in Aromatherapy	L 3	Part-time - distance learning	The Oldham College	1
10014871	Diploma in Hairdressing	L 3	Full-time full-year	The Oldham College	19
10052586	Diploma in Holistic Therapies	L 3	Full-time full-year	The Oldham College	23
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	The Oldham College	3
10052550	Diploma in Indian Head Massage	L 3	Full-time part-year	The Oldham College	1
10052550	Diploma in Indian Head Massage	L 3	Part-time - evening	The Oldham College	19
10052550	Diploma in Indian Head Massage	L 3	Part-time - other inc. e-learning	The Oldham College	5
10052628	Diploma in Theatrical and Media Make-Up	L 3	Full-time full-year	The Oldham College	14
10052628	Diploma in Theatrical and Media Make-Up	L 3	Part-time - distance learning	The Oldham College	1
10052628	Diploma in Theatrical and Media Make-Up	L 3	Part-time - evening	The Oldham College	14
10032472	NVQ in Barbering	L 3	Full-time full-year	The Oldham College	12
10041618	NVQ in Beauty Therapy	L 3	Full-time full-year	The Oldham College	39
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L 3	Part-time - other inc. e-learning	The Oldham College	1
10032459	NVQ in Hairdressing	L 3	Part-time - other inc. e-learning	The Oldham College	9
10053852	NVQ in Professional Cookery	L 3	Full-time full-year	The Oldham College	5
10018657	BTEC National Diploma in Beauty Therapy Sciences	L 3	Full-time full-year	Wigan And Leigh College	8
10052549	Certificate in Aromatherapy Massage	L 3	Part-time - evening	Wigan And Leigh College	27
10052513	Certificate in Reflexology Techniques	L 3	Part-time - evening	Wigan And Leigh College	16
10052525	Certificate in Swedish Massage	L 3	Full-time full-year	Wigan And Leigh College	13
10052525	Certificate in Swedish Massage	L 3	Part-time - evening	Wigan And Leigh College	20
10052598	Diploma in Aromatherapy	L 3	Part-time - evening	Wigan And Leigh College	2
10052598	Diploma in Aromatherapy	L 3	Part-time - other inc. e-learning	Wigan And Leigh College	6
10025248	Diploma in Indian Head Massage	L 3	Full-time full-year	Wigan And Leigh College	1
10025248	Diploma in Indian Head Massage	L 3	Part-time - distance learning	Wigan And Leigh College	1

10025248	Diploma in Indian Head Massage	L 3	Part-time - evening	Wigan And Leigh College	16
10052550	Diploma in Indian Head Massage	L 3	Full-time full-year	Wigan And Leigh College	8
10052550	Diploma in Indian Head Massage	L 3	Part-time - evening	Wigan And Leigh College	29
10052537	Diploma in Non-Medical Nutritional Advice	L 3	Full-time full-year	Wigan And Leigh College	1
10052537	Diploma in Non-Medical Nutritional Advice	L 3	Part-time - evening	Wigan And Leigh College	14
10041618	NVQ in Beauty Therapy	L 3	Full-time full-year	Wigan And Leigh College	36
Q1051710	NVQ in Food Preparation and Cooking (General)	L 3	Full-time full-year	Wigan And Leigh College	13
Q1051710	NVQ in Food Preparation and Cooking (General)	L 3	Part-time - other inc. e-learning	Wigan And Leigh College	1
10032459	NVQ in Hairdressing	L 3	Full-time full-year	Wigan And Leigh College	2
10032459	NVQ in Hairdressing	L 3	Part-time - other inc. e-learning	Wigan And Leigh College	13
10024293	NVQ in Hospitality Supervision	L 3	Part-time - other inc. e-learning	Wigan And Leigh College	3
10041783	NVQ in Nail Services	L 3	Full-time full-year	Wigan And Leigh College	24
10041783	NVQ in Nail Services	L 3	Part-time - evening	Wigan And Leigh College	18
10041795	NVQ in Spa Therapy	L 3	Full-time full-year	Wigan And Leigh College	14
TOTAL					3,784

4 Annex 2: Background LSC data, 2005-2006: Retail and Commercial Enterprise Sorted by qualification

Learning Aim	Course Title	Level	Mode	Provider	Number of learners
00230027	Nutrition and Weight Management Certificate	L3	Part-time - evening	South Trafford College	1
00232911	HNC in Hospitality Management	L4+	Part-time - other inc. e-learning	Tameside College	2
00260036	GCE A2 Level Home Economics	L3	Full-time full-year	Aquinas College	6
00272397	HND in Hospitality	L4+	Full-time full-year	Tameside College	1
1000614X	GCE AS Level Home Economics	L3	Full-time full-year	Aquinas College	22
10014871	Diploma in Hairdressing	L3	Full-time full-year	The Oldham College	19
10014950	Diploma for Pastry Cooks and Patisiers	L3	Part-time - other inc. e-learning	City College Manchester	11
10014950	Diploma for Pastry Cooks and Patisiers	L3	Full-time full-year	North Area College	9
10014950	Diploma for Pastry Cooks and Patisiers	L3	Part-time - other inc. e-learning	North Area College	1
10015589	BTEC National Diploma in Hospitality Supervision	L3	Full-time full-year	Hopwood Hall College	5
10015589	BTEC National Diploma in Hospitality Supervision	L3	Full-time full-year	MANCAT	6
10015589	BTEC National Diploma in Hospitality Supervision	L3	Full-time full-year	South Trafford College	17
10015589	BTEC National Diploma in Hospitality Supervision	L3	Full-time full-year	Tameside College	18
10015590	BTEC National Certificate in Hospitality Supervision	L3	Full-time full-year	MANCAT	4
10015590	BTEC National Certificate in Hospitality Supervision	L3	Full-time full-year	South Trafford College	4
10015590	BTEC National Certificate in Hospitality Supervision	L3	Full-time full-year	Tameside College	1
10018335	Diploma in Holistic Body Therapies	L3	Full-time full-year	South Trafford College	27
10018529	National Certificate for Licensees	L3	Part-time - other inc. e-learning	North Area College	4
10018657	BTEC National Diploma in Beauty Therapy Sciences	L3	Full-time full-year	City College Manchester	48
10018657	BTEC National Diploma in Beauty Therapy Sciences	L3	Full-time full-year	Stockport College	12
10018657	BTEC National Diploma in Beauty Therapy Sciences	L3	Full-time full-year	Tameside College	52
10018657	BTEC National Diploma in Beauty Therapy Sciences	L3	Full-time full-year	Wigan And Leigh College	8
10018669	BTEC National Certificate in Beauty Therapy Sciences	L3	Full-time full-year	Stockport College	16
10021048	NVQ in Retail Operations	L3	Part-time - other inc. e-learning	City College Manchester	8
10021127	NVQ in Retail Operations	L3	Part-time - other inc. e-learning	Economic Solutions Limited	2
10021140	NVQ in Distribution, Warehousing and Storage Operations	L3	Part-time - other inc. e-learning	Economic Solutions Limited	8
10023136	NVQ in Hospitality Supervision	L3	Full-time full-year	North Area College	5
10023136	NVQ in Hospitality Supervision	L3	Full-time full-year	South Trafford College	14

10023136	NVQ in Hospitality Supervision	L3	Full-time part-year	South Trafford College	2
10023136	NVQ in Hospitality Supervision	L3	Part-time - distance learning	South Trafford College	4
10023136	NVQ in Hospitality Supervision	L3	Part-time - other inc. e-learning	South Trafford College	41
10024293	NVQ in Hospitality Supervision	L3	Full-time full-year	Bolton Community College	2
10024293	NVQ in Hospitality Supervision	L3	Full-time full-year	Bury College	5
10024293	NVQ in Hospitality Supervision	L3	Full-time full-year	Hopwood Hall College	12
10024293	NVQ in Hospitality Supervision	L3	Part-time - evening	MANCAT	1
10024293	NVQ in Hospitality Supervision	L3	Part-time - other inc. e-learning	MANCAT	4
10024293	NVQ in Hospitality Supervision	L3	Full-time full-year	Pendleton College	7
10024293	NVQ in Hospitality Supervision	L3	Part-time - other inc. e-learning	Wigan And Leigh College	3
10025248	Diploma in Indian Head Massage	L3	Full-time full-year	Salford College	47
10025248	Diploma in Indian Head Massage	L3	Part-time - distance learning	Salford College	1
10025248	Diploma in Indian Head Massage	L3	Part-time - evening	Salford College	19
10025248	Diploma in Indian Head Massage	L3	Full-time full-year	Wigan And Leigh College	1
10025248	Diploma in Indian Head Massage	L3	Part-time - distance learning	Wigan And Leigh College	1
10025248	Diploma in Indian Head Massage	L3	Part-time - evening	Wigan And Leigh College	16
1002587X	Diploma in Spa Treatments	L3	Full-time full-year	South Trafford College	2
1002587X	Diploma in Spa Treatments	L3	Full-time part-year	South Trafford College	1
1002587X	Diploma in Spa Treatments	L3	Part-time - evening	South Trafford College	2
1002587X	Diploma in Spa Treatments	L3	Part-time - other inc. e-learning	South Trafford College	6
10026757	Award in Residential Lettings and Property Management	L3	Full-time full-year	MANCAT	4
10026757	Award in Residential Lettings and Property Management	L3	Full-time part-year	MANCAT	2
10026757	Award in Residential Lettings and Property Management	L3	Part-time - distance learning	MANCAT	98
10026769	Award in Sale of Residential Property	L3	Full-time full-year	MANCAT	10
10026769	Award in Sale of Residential Property	L3	Full-time part-year	MANCAT	10
10026769	Award in Sale of Residential Property	L3	Part-time - distance learning	MANCAT	273
10029266	Higher Professional Diploma in Technical Salon Management	L4+	Full-time full-year	Bolton Community College	5
10029266	Higher Professional Diploma in Technical Salon Management	L4+	Full-time part-year	Bolton Community College	2
10030438	BTEC National Award in Retail	L3	Full-time full-year	Hopwood Hall College	16
10030438	BTEC National Award in Retail	L3	Part-time - other inc. e-learning	Hopwood Hall College	2
10032319	NVQ in Hairdressing	L3	Full-time full-year	North Area College	15
10032319	NVQ in Hairdressing	L3	Part-time - other inc. e-learning	North Area College	1
10032319	NVQ in Hairdressing	L3	Full-time full-year	Stockport College	13
10032459	NVQ in Hairdressing	L3	Full-time full-year	Bolton Community College	9
10032459	NVQ in Hairdressing	L3	Full-time full-year	Bury College	8

10032459	NVQ in Hairdressing	L3	Part-time - evening	Bury College	1
10032459	NVQ in Hairdressing	L3	Part-time - other inc. e-learning	Bury College	3
10032459	NVQ in Hairdressing	L3	Full-time full-year	City College Manchester	35
10032459	NVQ in Hairdressing	L3	Full-time part-year	City College Manchester	2
10032459	NVQ in Hairdressing	L3	Part-time - other inc. e-learning	City College Manchester	11
10032459	NVQ in Hairdressing	L3	Part-time - other inc. e-learning	Economic Solutions Limited	1
10032459	NVQ in Hairdressing	L3	Full-time full-year	Hopwood Hall College	4
10032459	NVQ in Hairdressing	L3	Part-time - other inc. e-learning	Hopwood Hall College	3
10032459	NVQ in Hairdressing	L3	Full-time full-year	MANCAT	12
10032459	NVQ in Hairdressing	L3	Full-time full-year	Pendleton College	22
10032459	NVQ in Hairdressing	L3	Full-time full-year	Salford College	14
10032459	NVQ in Hairdressing	L3	Part-time - evening	Salford College	11
10032459	NVQ in Hairdressing	L3	Full-time full-year	South Trafford College	12
10032459	NVQ in Hairdressing	L3	Full-time part-year	South Trafford College	2
10032459	NVQ in Hairdressing	L3	Part-time - evening	South Trafford College	2
10032459	NVQ in Hairdressing	L3	Part-time - other inc. e-learning	South Trafford College	3
10032459	NVQ in Hairdressing	L3	Full-time full-year	Tameside College	16
10032459	NVQ in Hairdressing	L3	Part-time - other inc. e-learning	Tameside College	6
10032459	NVQ in Hairdressing	L3	Part-time - other inc. e-learning	The Oldham College	9
10032459	NVQ in Hairdressing	L3	Full-time full-year	Wigan And Leigh College	2
10032459	NVQ in Hairdressing	L3	Part-time - other inc. e-learning	Wigan And Leigh College	13
10032472	NVQ in Barbering	L3	Full-time full-year	The Oldham College	12
10035266	Advanced Certificate in Licensed Hospitality	L3	Full-time full-year	Hopwood Hall College	2
10035266	Advanced Certificate in Licensed Hospitality	L3	Part-time - evening	Hopwood Hall College	2
10041618	NVQ in Beauty Therapy	L3	Full-time full-year	Bolton Community College	32
10041618	NVQ in Beauty Therapy	L3	Part-time - other inc. e-learning	Bolton Community College	1
10041618	NVQ in Beauty Therapy	L3	Full-time full-year	Bury College	37
10041618	NVQ in Beauty Therapy	L3	Full-time full-year	Hopwood Hall College	14
10041618	NVQ in Beauty Therapy	L3	Full-time full-year	MANCAT	12
10041618	NVQ in Beauty Therapy	L3	Full-time full-year	South Trafford College	94
10041618	NVQ in Beauty Therapy	L3	Full-time full-year	Stockport College	16
10041618	NVQ in Beauty Therapy	L3	Full-time full-year	Tameside College	18
10041618	NVQ in Beauty Therapy	L3	Full-time full-year	The Oldham College	39
10041618	NVQ in Beauty Therapy	L3	Full-time full-year	Wigan And Leigh College	36
10041783	NVQ in Nail Services	L3	Full-time full-year	Stockport College	14

10041783	NVQ in Nail Services	L3	Full-time full-year	Tameside College	33
10041783	NVQ in Nail Services	L3	Full-time full-year	Wigan And Leigh College	24
10041783	NVQ in Nail Services	L3	Part-time - evening	Wigan And Leigh College	18
10041795	NVQ in Spa Therapy	L3	Full-time full-year	Wigan And Leigh College	14
1004307X	NVQ in Beauty Therapy	L3	Full-time full-year	North Area College	17
1004307X	NVQ in Beauty Therapy	L3	Part-time - other inc. e-learning	North Area College	18
1004307X	NVQ in Beauty Therapy	L3	Full-time full-year	Pendleton College	24
1004307X	NVQ in Beauty Therapy	L3	Full-time full-year	Salford College	15
1004307X	NVQ in Beauty Therapy	L3	Part-time - evening	Salford College	9
10047529	NVQ in Beauty Therapy	L3	Full-time full-year	City College Manchester	34
10052136	Diploma in Stone Therapy Massage	L3	Full-time full-year	South Trafford College	4
10052136	Diploma in Stone Therapy Massage	L3	Part-time - evening	South Trafford College	20
10052513	Certificate in Reflexology Techniques	L3	Full-time full-year	Bury College	1
10052513	Certificate in Reflexology Techniques	L3	Part-time - evening	Bury College	20
10052513	Certificate in Reflexology Techniques	L3	Full-time full-year	City College Manchester	1
10052513	Certificate in Reflexology Techniques	L3	Part-time - evening	City College Manchester	5
10052513	Certificate in Reflexology Techniques	L3	Part-time - other inc. e-learning	City College Manchester	12
10052513	Certificate in Reflexology Techniques	L3	Part-time - evening	North Area College	13
10052513	Certificate in Reflexology Techniques	L3	Part-time - evening	Pendleton College	11
10052513	Certificate in Reflexology Techniques	L3	Part-time - evening	Salford College	10
10052513	Certificate in Reflexology Techniques	L3	Full-time full-year	South Trafford College	2
10052513	Certificate in Reflexology Techniques	L3	Part-time - evening	South Trafford College	53
10052513	Certificate in Reflexology Techniques	L3	Part-time - other inc. e-learning	South Trafford College	11
10052513	Certificate in Reflexology Techniques	L3	Full-time full-year	Stockport College	5
10052513	Certificate in Reflexology Techniques	L3	Part-time - evening	Stockport College	13
10052513	Certificate in Reflexology Techniques	L3	Part-time - other inc. e-learning	Stockport College	13
10052513	Certificate in Reflexology Techniques	L3	Part-time - evening	The Oldham College	22
10052513	Certificate in Reflexology Techniques	L3	Part-time - other inc. e-learning	The Oldham College	9
10052513	Certificate in Reflexology Techniques	L3	Part-time - evening	Wigan And Leigh College	16
10052525	Certificate in Swedish Massage	L3	Full-time full-year	Bury College	22
10052525	Certificate in Swedish Massage	L3	Part-time - evening	Bury College	14
10052525	Certificate in Swedish Massage	L3	Full-time full-year	City College Manchester	3
10052525	Certificate in Swedish Massage	L3	Full-time part-year	City College Manchester	1
10052525	Certificate in Swedish Massage	L3	Part-time - evening	City College Manchester	34
10052525	Certificate in Swedish Massage	L3	Part-time - other inc. e-learning	Hopwood Hall College	34

10052525	Certificate in Swedish Massage	L3	Full-time full-year	North Area College	43
10052525	Certificate in Swedish Massage	L3	Part-time - evening	North Area College	24
10052525	Certificate in Swedish Massage	L3	Part-time - other inc. e-learning	North Area College	2
10052525	Certificate in Swedish Massage	L3	Part-time - evening	Pendleton College	14
10052525	Certificate in Swedish Massage	L3	Part-time - evening	Salford College	15
10052525	Certificate in Swedish Massage	L3	Full-time full-year	South Trafford College	78
10052525	Certificate in Swedish Massage	L3	Part-time - evening	South Trafford College	74
10052525	Certificate in Swedish Massage	L3	Part-time - other inc. e-learning	South Trafford College	11
10052525	Certificate in Swedish Massage	L3	Full-time full-year	Stockport College	1
10052525	Certificate in Swedish Massage	L3	Part-time - evening	Stockport College	32
10052525	Certificate in Swedish Massage	L3	Part-time - other inc. e-learning	Stockport College	15
10052525	Certificate in Swedish Massage	L3	Full-time full-year	Tameside College	1
10052525	Certificate in Swedish Massage	L3	Part-time - evening	Tameside College	78
10052525	Certificate in Swedish Massage	L3	Full-time full-year	The Oldham College	47
10052525	Certificate in Swedish Massage	L3	Part-time - evening	The Oldham College	17
10052525	Certificate in Swedish Massage	L3	Part-time - other inc. e-learning	The Oldham College	15
10052525	Certificate in Swedish Massage	L3	Full-time full-year	Wigan And Leigh College	13
10052525	Certificate in Swedish Massage	L3	Part-time - evening	Wigan And Leigh College	20
10052537	Diploma in Non-Medical Nutritional Advice	L3	Full-time full-year	City College Manchester	8
10052537	Diploma in Non-Medical Nutritional Advice	L3	Part-time - evening	City College Manchester	2
10052537	Diploma in Non-Medical Nutritional Advice	L3	Part-time - other inc. e-learning	City College Manchester	4
10052537	Diploma in Non-Medical Nutritional Advice	L3	Full-time full-year	Pendleton College	13
10052537	Diploma in Non-Medical Nutritional Advice	L3	Full-time full-year	Wigan And Leigh College	1
10052537	Diploma in Non-Medical Nutritional Advice	L3	Part-time - evening	Wigan And Leigh College	14
10052549	Certificate in Aromatherapy Massage	L3	Part-time - other inc. e-learning	Hopwood Hall College	14
10052549	Certificate in Aromatherapy Massage	L3	Part-time - evening	Salford College	3
10052549	Certificate in Aromatherapy Massage	L3	Part-time - other inc. e-learning	Salford College	8
10052549	Certificate in Aromatherapy Massage	L3	Part-time - evening	Wigan And Leigh College	27
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	Bury College	32
10052550	Diploma in Indian Head Massage	L3	Part-time - evening	Bury College	12
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	City College Manchester	13
10052550	Diploma in Indian Head Massage	L3	Part-time - evening	City College Manchester	2
10052550	Diploma in Indian Head Massage	L3	Part-time - other inc. e-learning	City College Manchester	32
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	Hopwood Hall College	13
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	North Area College	14

10052550	Diploma in Indian Head Massage	L3	Part-time - evening	North Area College	15
10052550	Diploma in Indian Head Massage	L3	Part-time - other inc. e-learning	North Area College	16
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	Pendleton College	15
10052550	Diploma in Indian Head Massage	L3	Part-time - evening	Pendleton College	12
10052550	Diploma in Indian Head Massage	L3	Part-time - other inc. e-learning	Pendleton College	1
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	South Trafford College	5
10052550	Diploma in Indian Head Massage	L3	Part-time - evening	South Trafford College	26
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	Stockport College	14
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	Tameside College	8
10052550	Diploma in Indian Head Massage	L3	Part-time - evening	Tameside College	66
10052550	Diploma in Indian Head Massage	L3	Part-time - other inc. e-learning	Tameside College	1
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	The Oldham College	3
10052550	Diploma in Indian Head Massage	L3	Full-time part-year	The Oldham College	1
10052550	Diploma in Indian Head Massage	L3	Part-time - evening	The Oldham College	19
10052550	Diploma in Indian Head Massage	L3	Part-time - other inc. e-learning	The Oldham College	5
10052550	Diploma in Indian Head Massage	L3	Full-time full-year	Wigan And Leigh College	8
10052550	Diploma in Indian Head Massage	L3	Part-time - evening	Wigan And Leigh College	29
10052562	Diploma in Anatomy and Physiology	L3	Full-time full-year	Bury College	9
10052562	Diploma in Anatomy and Physiology	L3	Full-time full-year	City College Manchester	13
10052562	Diploma in Anatomy and Physiology	L3	Part-time - other inc. e-learning	City College Manchester	1
10052562	Diploma in Anatomy and Physiology	L3	Full-time full-year	Pendleton College	10
10052562	Diploma in Anatomy and Physiology	L3	Full-time full-year	The Oldham College	10
10052562	Diploma in Anatomy and Physiology	L3	Part-time - distance learning	The Oldham College	10
10052574	Diploma in Reflexology	L3	Full-time full-year	North Area College	7
10052574	Diploma in Reflexology	L3	Part-time - evening	North Area College	2
10052574	Diploma in Reflexology	L3	Part-time - other inc. e-learning	North Area College	4
10052574	Diploma in Reflexology	L3	Full-time full-year	Pendleton College	5
10052574	Diploma in Reflexology	L3	Full-time full-year	Tameside College	2
10052574	Diploma in Reflexology	L3	Part-time - evening	Tameside College	17
10052586	Diploma in Holistic Therapies	L3	Full-time full-year	Bury College	11
10052586	Diploma in Holistic Therapies	L3	Full-time full-year	City College Manchester	15
10052586	Diploma in Holistic Therapies	L3	Full-time full-year	North Area College	18
10052586	Diploma in Holistic Therapies	L3	Full-time full-year	Pendleton College	15
10052586	Diploma in Holistic Therapies	L3	Full-time full-year	Stockport College	19
10052586	Diploma in Holistic Therapies	L3	Part-time - other inc. e-learning	Stockport College	1

10052586	Diploma in Holistic Therapies	L3	Full-time full-year	The Oldham College	23
10052598	Diploma in Aromatherapy	L3	Part-time - evening	Tameside College	22
10052598	Diploma in Aromatherapy	L3	Full-time full-year	The Oldham College	36
10052598	Diploma in Aromatherapy	L3	Part-time - distance learning	The Oldham College	1
10052598	Diploma in Aromatherapy	L3	Part-time - evening	Wigan And Leigh College	2
10052598	Diploma in Aromatherapy	L3	Part-time - other inc. e-learning	Wigan And Leigh College	6
10052604	Diploma in Epilation	L3	Full-time full-year	North Area College	1
10052628	Diploma in Theatrical and Media Make-Up	L3	Full-time full-year	City College Manchester	17
10052628	Diploma in Theatrical and Media Make-Up	L3	Part-time - evening	City College Manchester	1
10052628	Diploma in Theatrical and Media Make-Up	L3	Part-time - other inc. e-learning	City College Manchester	1
10052628	Diploma in Theatrical and Media Make-Up	L3	Full-time full-year	Hopwood Hall College	9
10052628	Diploma in Theatrical and Media Make-Up	L3	Part-time - other inc. e-learning	Hopwood Hall College	4
10052628	Diploma in Theatrical and Media Make-Up	L3	Part-time - evening	Tameside College	7
10052628	Diploma in Theatrical and Media Make-Up	L3	Full-time full-year	The Oldham College	14
10052628	Diploma in Theatrical and Media Make-Up	L3	Part-time - distance learning	The Oldham College	1
10052628	Diploma in Theatrical and Media Make-Up	L3	Part-time - evening	The Oldham College	14
10052641	Diploma in Body Massage	L3	Full-time full-year	Bury College	22
10052641	Diploma in Body Massage	L3	Full-time full-year	Pendleton College	10
10052641	Diploma in Body Massage	L3	Full-time full-year	South Trafford College	10
10053852	NVQ in Professional Cookery	L3	Full-time full-year	Hopwood Hall College	9
10053852	NVQ in Professional Cookery	L3	Part-time - other inc. e-learning	Hopwood Hall College	1
10053852	NVQ in Professional Cookery	L3	Part-time - other inc. e-learning	MANCAT	2
10053852	NVQ in Professional Cookery	L3	Full-time full-year	The Oldham College	5
C9V1309C	Additional 1 NVQ/GNVQ unit, Level 3, PW C, area of learning 9	L3	Full-time full-year	South Trafford College	13
Q1026022	NVQ in Food Service Advanced Craft	L3	Full-time full-year	Bury College	1
Q1026022	NVQ in Food Service Advanced Craft	L3	Full-time part-year	Bury College	1
Q1051479	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Full-time full-year	South Trafford College	14
Q1051479	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Part-time - other inc. e-learning	South Trafford College	8
Q1051481	NVQ in Food Preparation and Cooking (Patisserie and Confectionery)	L3	Full-time full-year	South Trafford College	15
Q1051481	NVQ in Food Preparation and Cooking (Patisserie and Confectionery)	L3	Part-time - other inc. e-learning	South Trafford College	1
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Full-time full-year	Bolton Community College	4
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Full-time full-year	Bury College	5
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Part-time - other inc. e-learning	Bury College	5
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Part-time - other inc. e-learning	Hopwood Hall College	1
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Full-time full-year	Tameside College	1

Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Part-time - evening	Tameside College	1
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Part-time - other inc. e-learning	Tameside College	6
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	Part-time - other inc. e-learning	The Oldham College	1
Q1051710	NVQ in Food Preparation and Cooking (General)	L3	Full-time full-year	Wigan And Leigh College	13
Q1051710	NVQ in Food Preparation and Cooking (General)	L3	Part-time - other inc. e-learning	Wigan And Leigh College	1
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Full-time full-year	City College Manchester	15
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Full-time part-year	City College Manchester	1
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - distance learning	City College Manchester	1
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - evening	City College Manchester	46
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - other inc. e-learning	City College Manchester	13
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - evening	Hopwood Hall College	2
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - other inc. e-learning	Hopwood Hall College	18
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Full-time full-year	South Trafford College	1
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - evening	South Trafford College	17
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - other inc. e-learning	South Trafford College	29
Z9V1307C	Additional 1 NVQ/GNVQ unit, Level 3, PW C, Retail and Commercial Enterprise (SSA 7)	L3	Full-time full-year	Hopwood Hall College	10
Z9V3307A	Additional 3 NVQ/GNVQ units, Level 3, PW A, Retail and Commercial Enterprise (SSA 7)	L3	Full-time full-year	Hopwood Hall College	11
ZUNA307A	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW A	L3	Part-time - open	Bury College	1
ZUNA307B	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW B	L3	Full-time full-year	Pendleton College	9
ZUNA307B	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW B	L3	Part-time - evening	Pendleton College	1
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Full-time full-year	Bolton Community College	1
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - evening	Bolton Community College	9
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - other inc. e-learning	Bolton Community College	2
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Full-time full-year	City College Manchester	6

ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Full-time part-year	City College Manchester	3
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - other inc. e-learning	Hopwood Hall College	13
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - other inc. e-learning	Salford College	42
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Full-time full-year	South Trafford College	2
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	Part-time - evening	South Trafford College	2
ZUNAH07A	Unitisation (approved external qualification) Higher Level, Retail and Commercial Enterprise (SSA 7), PW A	L4+	Part-time - other inc. e-learning	Stockport College	51
TOTAL					3,784

5 Annex 3: Background LSC data, 2005-2006: Retail and Commercial Enterprise Qualification List

Learning Aim	Course Title	Level	Number of learners
Z9V1307C	Additional 1 NVQ/GNVQ unit, Level 3, PW C, Retail and Commercial Enterprise (SSA 7)	L3	10
C9V1309C	Additional 1 NVQ/GNVQ unit, Level 3, PW C, area of learning 9	L3	13
Z9V3307A	Additional 3 NVQ/GNVQ units, Level 3, PW A, Retail and Commercial Enterprise (SSA 7)	L3	11
10035266	Advanced Certificate in Licensed Hospitality	L3	4
10026757	Award in Residential Lettings and Property Management	L3	104
10026769	Award in Sale of Residential Property	L3	293
10030438	BTEC National Award in Retail	L3	18
10018669	BTEC National Certificate in Beauty Therapy Sciences	L3	16
10015590	BTEC National Certificate in Hospitality Supervision	L3	9
10018657	BTEC National Diploma in Beauty Therapy Sciences	L3	120
10015589	BTEC National Diploma in Hospitality Supervision	L3	46
10052549	Certificate in Aromatherapy Massage	L3	52
10052513	Certificate in Reflexology Techniques	L3	217
10052525	Certificate in Swedish Massage	L3	608
10014950	Diploma for Pastry Cooks and Patisseries	L3	21
10052562	Diploma in Anatomy and Physiology	L3	53
10052598	Diploma in Aromatherapy	L3	67
10052641	Diploma in Body Massage	L3	42
10052604	Diploma in Epilation	L3	1
10014871	Diploma in Hairdressing	L3	19
10018335	Diploma in Holistic Body Therapies	L3	27
10052586	Diploma in Holistic Therapies	L3	102
10025248	Diploma in Indian Head Massage	L3	85
10052550	Diploma in Indian Head Massage	L3	362
10052537	Diploma in Non-Medical Nutritional Advice	L3	42
10052574	Diploma in Reflexology	L3	37

1002587X	Diploma in Spa Treatments	L3	11
10052136	Diploma in Stone Therapy Massage	L3	24
10052628	Diploma in Theatrical and Media Make-Up	L3	68
00260036	GCE A2 Level Home Economics	L3	6
1000614X	GCE AS Level Home Economics	L3	22
10029266	Higher Professional Diploma in Technical Salon Management	L4+	7
00232911	HNC in Hospitality Management	L4+	2
00272397	HND in Hospitality	L4+	1
10018529	National Certificate for Licensees	L3	4
Z9OP307C	Non-externally certificated FE other provision, Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	143
00230027	Nutrition and Weight Management Certificate	L3	1
10032472	NVQ in Barbering	L3	12
10041618	NVQ in Beauty Therapy	L3	299
1004307X	NVQ in Beauty Therapy	L3	83
10047529	NVQ in Beauty Therapy	L3	34
10021140	NVQ in Distribution, Warehousing and Storage Operations	L3	8
Q1051710	NVQ in Food Preparation and Cooking (General)	L3	14
Q1051479	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	22
Q1051708	NVQ in Food Preparation and Cooking (Kitchen and Larder Work)	L3	24
Q1051481	NVQ in Food Preparation and Cooking (Patisserie and Confectionery)	L3	16
Q1026022	NVQ in Food Service Advanced Craft	L3	2
10032319	NVQ in Hairdressing	L3	29
10032459	NVQ in Hairdressing	L3	201
10023136	NVQ in Hospitality Supervision	L3	66
10024293	NVQ in Hospitality Supervision	L3	34
10041783	NVQ in Nail Services	L3	89
10053852	NVQ in Professional Cookery	L3	17
10021048	NVQ in Retail Operations	L3	8
10021127	NVQ in Retail Operations	L3	2
10041795	NVQ in Spa Therapy	L3	14
ZUNAH07A	Unitisation (approved external qualification) Higher Level, Retail and Commercial Enterprise (SSA 7), PW A	L4+	51
ZUNA307A	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW A	L3	1
ZUNA307B	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW B	L3	10
ZUNA307C	Unitisation (approved external qualification) Level 3, Retail and Commercial Enterprise (SSA 7), PW C	L3	80

TOTAL	3,784
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